



4922 E. 49TH STREET CLEVELAND, OH 44125 USA

DISTRIBUTOR APPLICATION

STATE: _____ COUNTRY: _____

COMPANY NAME: _____

BILLING ADDRESS: _____ SHIPPING ADDRESS: _____

PHONE: _____ FAX: _____ E-MAIL: _____

OWNER: _____ PRESIDENT: _____

SALES MANAGER: _____

NUMBER OF SALESPEOPLE: _____ INDUSTRIAL: _____ IN STORE: _____

NUMBER OF STAFFED LOCATIONS: _____

ADDRESS _____ CITY, STATE, COUNTRY _____ PHONE _____

INTERNATIONAL ONLY: WHO IS YOUR ENGLISH SPEAKING CONTACT?: _____

PLEASE LIST MAJOR PRODUCTS YOU SELL BY BRAND NAME:

INDUSTRIAL

SHRINK FILM: POLYOLEFIN: _____ PVC: _____ PE: _____

SHRINK EQUIPMENT: L BARS: _____ FFS: _____ BUNDLERS: _____

OTHER PACKAGING EQUIPMENT: _____

IN STORE

TABLE STRETCH WRAPPERS: _____ WRAPPER FILM: _____

WEIGH STATIONS: _____ SCALES: _____

SS TABLES: _____ CAPPERS: _____

CHAMBER VACUUM MACHINES: _____ POUCHES: _____

PRIMARY INDUSTRIES SERVICES (i.e., SUPERMARKETS, PRINTERS): _____

PRIMARY MARKETING AREA (i.e., ALL OF OHIO, NEW ENGLAND): _____

DO YOU PUBLISH YOUR OWN SALES CATALOG? YES: NO:

DO YOU HAVE TECHNICAL SERVICE AND INSTALLATION CAPABILITIES? YES: NO:

IN HOUSE? YES: NO:

OUTSIDE CONTRACTOR? YES: NO: BOTH:

TWENTY FOUR HOUR SERVICE? YES: NO:

WHAT PERCENTAGE OF EQUIPMENT SALES DO YOU MAINTAIN IN SPARE PARTS INVENTORY? _____%

(i.e., ANNUAL EQUIPMENT SALES: \$100,000, AVERAGE VALUE OF SPARE PARTS INVENTORY: 10%)

DO YOU HAVE A SHOWROOM FOR EQUIPMENT? YES: NO:

PLEASE INDICATE YOUR ANTICIPATED ANNUAL DOLLAR VOLUME OF SALES OF HEAT SEAL PRODUCTS: _____